

Pennsylvania Turnpike Commission
Financial Comparison Report - Current Year to Prior Year Net Toll Revenue and Volumes
For The Fiscal Period Ended September 30, 2024

| <i>Preliminary Unaudited In Thousands</i> | | | | |
|---|------------------|------------------|----------------|-------------|
| <u>Revenues</u> | Sep-24 | Sep-23 | \$ Variance | % Variance |
| Class 1 | \$83,249 | \$82,542 | \$707 | 0.9% |
| Class 2-9 | \$74,136 | \$67,692 | \$6,444 | 9.5% |
| Gross Toll Revenue | \$157,385 | \$150,234 | \$7,151 | 4.8% |
| Net Disc & Adj. & Toll Bad Debt | (\$14,815) | (\$13,087) | (\$1,728) | 13.2% |
| Net Toll Revenue | \$142,570 | \$137,147 | \$5,423 | 4.0% |

| <u>Volumes</u> | Sep-24 | Sep-23 | # Variance | % Variance |
|----------------|---------------|---------------|------------|-------------|
| Class 1 | 14,642 | 14,647 | (5) | (0.0%) |
| Class 2-9 | 3,062 | 2,997 | 65 | 2.2% |
| Total | 17,704 | 17,644 | 60 | 0.3% |

Fiscal Year-to-Date (September - 4 Months)

| <i>Preliminary Unaudited In Thousands</i> | | | | |
|---|------------------|------------------|-----------------|-------------|
| <u>Revenues</u> | Sep-24 | Sep-23 | \$ Variance | % Variance |
| Class 1 | \$355,191 | \$333,133 | \$22,058 | 6.6% |
| Class 2-9 | \$301,588 | \$277,591 | \$23,997 | 8.6% |
| Gross Toll Revenue | \$656,779 | \$610,724 | \$46,055 | 7.5% |
| Net Disc & Adj. & Toll Bad Debt | (\$57,562) | (\$47,395) | (\$10,167) | 21.5% |
| Net Toll Revenue | \$599,217 | \$563,329 | \$35,888 | 6.4% |

| <u>Volumes</u> | Sep-24 | Sep-23 | # Variance | % Variance |
|----------------|---------------|---------------|------------|-------------|
| Class 1 | 61,593 | 61,687 | (94) | (0.2%) |
| Class 2-9 | 12,655 | 12,528 | 127 | 1.0% |
| Total | 74,248 | 74,215 | 34 | 0.0% |

| Fiscal Year FY 2025 | | | | | | | |
|---------------------|----------|----------------------|------------|------------|------------|------------|------------|
| District | Pay Type | Vehicle Type Month | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count |
| | | | JUN 2024 | JUL 2024 | AUG 2024 | SEP 2024 | Fiscal YTD |
| District 1 | ETC | PASSENGER | 3,364,174 | 3,489,661 | 3,558,770 | 3,287,821 | 13,700,426 |
| District 1 | ETC | COMMERCIAL | 827,329 | 874,544 | 883,640 | 826,836 | 3,412,349 |
| District 1 | TBP | PASSENGER | 1,553,968 | 1,634,455 | 1,635,875 | 1,471,521 | 6,295,819 |
| District 1 | TBP | COMMERCIAL | 189,938 | 204,899 | 210,665 | 185,623 | 791,125 |
| District 1 | Result | | 5,935,409 | 6,203,559 | 6,288,950 | 5,771,801 | 24,199,719 |
| District 2 | ETC | PASSENGER | 293,587 | 325,607 | 319,719 | 260,977 | 1,199,890 |
| District 2 | ETC | COMMERCIAL | 155,754 | 157,018 | 160,437 | 150,723 | 623,932 |
| District 2 | TBP | PASSENGER | 146,455 | 161,513 | 153,702 | 121,066 | 582,736 |
| District 2 | TBP | COMMERCIAL | 34,567 | 36,187 | 36,538 | 33,632 | 140,924 |
| District 2 | Result | | 630,363 | 680,325 | 670,396 | 566,398 | 2,547,482 |
| District 3 | ETC | PASSENGER | 1,142,009 | 1,141,881 | 1,194,975 | 1,124,515 | 4,603,380 |
| District 3 | ETC | COMMERCIAL | 380,421 | 397,170 | 403,870 | 381,016 | 1,562,477 |
| District 3 | TBP | PASSENGER | 391,899 | 398,733 | 403,779 | 369,969 | 1,564,380 |
| District 3 | TBP | COMMERCIAL | 79,688 | 82,836 | 84,063 | 78,475 | 325,062 |
| District 3 | Result | | 1,994,017 | 2,020,620 | 2,086,687 | 1,953,975 | 8,055,299 |
| District 4 | ETC | PASSENGER | 5,012,458 | 4,938,534 | 5,010,937 | 4,791,339 | 19,753,268 |
| District 4 | ETC | COMMERCIAL | 741,582 | 766,080 | 776,907 | 733,152 | 3,017,721 |
| District 4 | TBP | PASSENGER | 1,302,131 | 1,317,245 | 1,300,634 | 1,199,666 | 5,119,676 |
| District 4 | TBP | COMMERCIAL | 159,771 | 168,296 | 162,574 | 153,831 | 644,472 |
| District 4 | Result | | 7,215,942 | 7,190,155 | 7,251,052 | 6,877,988 | 28,535,137 |
| District 5 | ETC | PASSENGER | 1,616,044 | 1,718,941 | 1,770,393 | 1,537,829 | 6,643,207 |
| District 5 | ETC | COMMERCIAL | 426,856 | 444,041 | 453,478 | 423,246 | 1,747,621 |
| District 5 | TBP | PASSENGER | 518,604 | 562,073 | 572,026 | 477,495 | 2,130,198 |
| District 5 | TBP | COMMERCIAL | 93,717 | 101,214 | 99,646 | 94,974 | 389,551 |
| District 5 | Result | | 2,655,221 | 2,826,269 | 2,895,543 | 2,533,544 | 10,910,577 |
| Overall Result | | | 18,430,952 | 18,920,928 | 19,192,628 | 17,703,706 | 74,248,214 |

| | | | | | | |
|------------|------------|------------|------------|------------|------------|------------|
| PASSENGER | 15,341,329 | 15,688,643 | 15,920,810 | 14,642,198 | 61,592,980 | |
| COMMERCIAL | 3,089,623 | 3,232,285 | 3,271,818 | 3,061,508 | 12,655,234 | |
| Total | 18,430,952 | 18,920,928 | 19,192,628 | 17,703,706 | 74,248,214 | |
| ETC | PASSENGER | 11,428,272 | 11,614,624 | 11,854,794 | 11,002,481 | 45,900,171 |
| ETC | COMMERCIAL | 2,531,942 | 2,638,853 | 2,678,332 | 2,514,973 | 10,364,100 |
| TBP | PASSENGER | 3,913,057 | 4,074,019 | 4,066,016 | 3,639,717 | 15,692,809 |
| TBP | COMMERCIAL | 557,681 | 593,432 | 593,486 | 546,535 | 2,291,134 |
| Total | | 18,430,952 | 18,920,928 | 19,192,628 | 17,703,706 | 74,248,214 |
| ETC | | 13,960,214 | 14,253,477 | 14,533,126 | 13,517,454 | 56,264,271 |
| TBP | | 4,470,738 | 4,667,451 | 4,659,502 | 4,186,252 | 17,983,943 |
| Total | | 18,430,952 | 18,920,928 | 19,192,628 | 17,703,706 | 74,248,214 |

| Fiscal Year FY 2024 | | | | |
|---------------------|------------|------------|------------|------------|
| Exit Count | Exit Count | Exit Count | Exit Count | Exit Count |
| JUN 2023 | JUL 2023 | AUG 2023 | SEP 2023 | Fiscal YTD |
| 3,492,360 | 3,475,257 | 3,582,991 | 3,348,897 | 13,899,505 |
| 895,895 | 825,315 | 920,969 | 832,748 | 3,474,927 |
| 1,560,062 | 1,604,969 | 1,582,015 | 1,471,109 | 6,218,155 |
| 189,781 | 181,233 | 196,349 | 176,382 | 743,745 |
| 6,138,098 | 6,086,774 | 6,282,324 | 5,829,136 | 24,336,332 |
| 311,335 | 339,158 | 314,658 | 274,340 | 1,239,491 |
| 165,812 | 157,991 | 171,524 | 156,460 | 651,787 |
| 156,009 | 171,140 | 150,501 | 128,196 | 605,846 |
| 35,388 | 34,393 | 36,101 | 31,487 | 137,369 |
| 668,544 | 702,682 | 672,784 | 590,483 | 2,634,493 |
| 1,154,377 | 1,120,157 | 1,182,874 | 1,096,367 | 4,553,775 |
| 381,205 | 358,824 | 398,183 | 364,681 | 1,502,893 |
| 380,515 | 380,823 | 383,488 | 354,776 | 1,499,602 |
| 71,796 | 68,359 | 73,435 | 69,262 | 282,852 |
| 1,987,893 | 1,928,163 | 2,037,980 | 1,885,086 | 7,839,122 |
| 5,093,401 | 4,949,009 | 5,145,711 | 4,758,705 | 19,946,826 |
| 792,476 | 726,752 | 798,137 | 716,141 | 3,033,506 |
| 1,265,601 | 1,293,010 | 1,282,794 | 1,203,628 | 5,045,033 |
| 147,625 | 140,336 | 152,310 | 144,576 | 584,847 |
| 7,299,103 | 7,109,107 | 7,378,952 | 6,823,050 | 28,610,212 |
| 1,627,876 | 1,722,837 | 1,750,590 | 1,549,512 | 6,650,815 |
| 451,320 | 423,626 | 470,235 | 419,691 | 1,764,872 |
| 487,867 | 545,388 | 532,602 | 461,772 | 2,027,629 |
| 85,694 | 85,935 | 94,255 | 85,314 | 351,198 |
| 2,652,757 | 2,777,786 | 2,847,682 | 2,516,289 | 10,794,514 |
| 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 74,214,673 |

| | | | | |
|------------|------------|------------|------------|------------|
| 15,529,403 | 15,601,748 | 15,908,224 | 14,647,302 | 61,686,677 |
| 3,216,992 | 3,002,764 | 3,311,498 | 2,996,742 | 12,527,996 |
| 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 74,214,673 |
| 11,679,349 | 11,606,418 | 11,976,824 | 11,027,821 | 46,290,412 |
| 2,686,708 | 2,492,508 | 2,759,048 | 2,489,721 | 10,427,985 |
| 3,850,054 | 3,995,330 | 3,931,400 | 3,619,481 | 15,396,265 |
| 530,284 | 510,256 | 552,450 | 507,021 | 2,100,011 |
| 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 74,214,673 |
| 14,366,057 | 14,098,926 | 14,735,872 | 13,517,542 | 56,718,397 |
| 4,380,338 | 4,505,586 | 4,483,850 | 4,126,502 | 17,496,276 |
| 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 74,214,673 |

| % Variance FY 2025 vs FY 2024 | | | | |
|-------------------------------|------------|------------|------------|------------|
| Exit Count | Exit Count | Exit Count | Exit Count | Exit Count |
| JUN | JUL | AUG | SEP | Fiscal YTD |
| -3.7% | 0.4% | -0.7% | -1.8% | -1.4% |
| -7.7% | 6.0% | -4.1% | -0.7% | -1.8% |
| -0.4% | 1.8% | 3.4% | 0.0% | 1.2% |
| 0.1% | 13.1% | 7.3% | 5.2% | 6.4% |
| -3.3% | 1.9% | 0.1% | -1.0% | -0.6% |
| -5.7% | -4.0% | 1.6% | -4.9% | -3.2% |
| -6.1% | -0.6% | -6.5% | -3.7% | -4.3% |
| -6.1% | -5.6% | 2.1% | -5.6% | -3.8% |
| -2.3% | 5.2% | 1.2% | 6.8% | 2.6% |
| -5.7% | -3.2% | -0.4% | -4.1% | -3.3% |
| -1.1% | 1.9% | 1.0% | 2.6% | 1.1% |
| -0.2% | 10.7% | 1.4% | 4.5% | 4.0% |
| 3.0% | 4.7% | 5.3% | 4.3% | 4.3% |
| 11.0% | 21.2% | 14.5% | 13.3% | 14.9% |
| 0.3% | 4.8% | 2.4% | 3.7% | 2.8% |
| -1.6% | -0.2% | -2.6% | 0.7% | -1.0% |
| -6.4% | 5.4% | -2.7% | 2.4% | -0.5% |
| 2.9% | 1.9% | 1.4% | -0.3% | 1.5% |
| 8.2% | 19.9% | 6.7% | 6.4% | 10.2% |
| -1.1% | 1.1% | -1.7% | 0.8% | -0.3% |
| -0.7% | -0.2% | 1.1% | -0.8% | -0.1% |
| -5.4% | 4.8% | -3.6% | 0.8% | -1.0% |
| 6.3% | 3.1% | 7.4% | 3.4% | 5.1% |
| 9.4% | 17.8% | 5.7% | 11.3% | 10.9% |
| 0.1% | 1.7% | 1.7% | 0.7% | 1.1% |
| -1.7% | 1.7% | -0.1% | 0.3% | 0.0% |

| | | | | |
|-------|-------|-------|-------|-------|
| -1.2% | 0.6% | 0.1% | 0.0% | -0.2% |
| -4.0% | 7.6% | -1.2% | 2.2% | 1.0% |
| -1.7% | 1.7% | -0.1% | 0.3% | 0.0% |
| -2.1% | 0.1% | -1.0% | -0.2% | -0.8% |
| -5.8% | 5.9% | -2.9% | 1.0% | -0.6% |
| 1.6% | 2.0% | 3.4% | 0.6% | 1.9% |
| 5.2% | 16.3% | 7.4% | 7.8% | 9.1% |
| -1.7% | 1.7% | -0.1% | 0.3% | 0.0% |
| -2.8% | 1.1% | -1.4% | 0.0% | -0.8% |
| 2.1% | 3.6% | 3.9% | 1.4% | 2.8% |
| -1.7% | 1.7% | -0.1% | 0.3% | 0.0% |

Preliminary Unaudited In Thousands

Gross Revenue By Vehicle Type & Pay Type

| VEHICLE TYPE | PAY TYPE | SEP 2024 | SEP 2023 | YTD | PY YTD |
|--------------------|----------|----------------|----------------|----------------|----------------|
| Class 1 | EZP | 64,080 | 62,275 | 273,424 | 259,294 |
| Class 1 | TBP | 19,169 | 20,267 | 81,767 | 73,839 |
| Class 2-9 | EZP | 64,903 | 59,336 | 264,716 | 248,456 |
| Class 2-9 | TBP | 9,233 | 8,356 | 36,873 | 29,136 |
| Grand Total | | 157,385 | 150,234 | 656,779 | 610,724 |

| % Change | |
|----------|-------|
| Month | YTD |
| 2.9% | 5.4% |
| -5.4% | 10.7% |
| 9.4% | 6.5% |
| 10.5% | 26.6% |
| 4.8% | 7.5% |

Gross Revenue By District & Vehicle Type & Pay Type

Fiscal Year 2025

| DISTRICT | VEHICLE TYPE | PAY TYPE | JUN 2024 | JUL 2024 | AUG 2024 | SEP 2024 | YTD |
|--------------------|--------------|----------|----------------|----------------|----------------|----------------|----------------|
| District 1 | Class 1 | EZP | 16,599 | 17,954 | 18,307 | 15,761 | 68,621 |
| District 1 | Class 1 | TBP | 6,007 | 7,424 | 7,293 | 6,194 | 26,918 |
| District 1 | Class 2-9 | EZP | 20,140 | 20,972 | 21,798 | 20,404 | 83,314 |
| District 1 | Class 2-9 | TBP | 2,791 | 3,178 | 3,218 | 2,955 | 12,142 |
| District 2 | Class 1 | EZP | 4,013 | 4,510 | 4,482 | 3,591 | 16,597 |
| District 2 | Class 1 | TBP | 1,659 | 2,075 | 2,078 | 1,540 | 7,351 |
| District 2 | Class 2-9 | EZP | 6,385 | 6,572 | 6,752 | 6,455 | 26,164 |
| District 2 | Class 2-9 | TBP | 798 | 932 | 953 | 905 | 3,589 |
| District 3 | Class 1 | EZP | 8,991 | 9,305 | 9,717 | 8,830 | 36,844 |
| District 3 | Class 1 | TBP | 2,557 | 3,006 | 3,028 | 2,607 | 11,198 |
| District 3 | Class 2-9 | EZP | 13,306 | 13,602 | 13,972 | 13,316 | 54,196 |
| District 3 | Class 2-9 | TBP | 1,546 | 1,834 | 1,699 | 1,683 | 6,762 |
| District 4 | Class 1 | EZP | 28,837 | 29,408 | 29,751 | 27,600 | 115,596 |
| District 4 | Class 1 | TBP | 5,857 | 7,106 | 6,969 | 6,495 | 26,427 |
| District 4 | Class 2-9 | EZP | 16,930 | 17,937 | 18,156 | 17,140 | 70,163 |
| District 4 | Class 2-9 | TBP | 2,235 | 2,633 | 2,496 | 2,467 | 9,831 |
| District 5 | Class 1 | EZP | 8,557 | 9,362 | 9,550 | 8,297 | 35,767 |
| District 5 | Class 1 | TBP | 2,092 | 2,708 | 2,740 | 2,333 | 9,873 |
| District 5 | Class 2-9 | EZP | 7,532 | 7,851 | 7,908 | 7,588 | 30,879 |
| District 5 | Class 2-9 | TBP | 1,025 | 1,163 | 1,138 | 1,223 | 4,549 |
| Grand Total | | | 157,859 | 169,532 | 172,003 | 157,385 | 656,779 |

Gross Revenue By District & Vehicle Type & Pay Type

Fiscal Year 2024

| DISTRICT | VEHICLE TYPE | PAY TYPE | JUN 2023 | JUL 2023 | AUG 2023 | SEP 2023 | YTD |
|--------------------|--------------|----------|----------------|----------------|----------------|----------------|----------------|
| District 1 | Class 1 | EZP | 16,368 | 16,761 | 15,841 | 15,490 | 64,460 |
| District 1 | Class 1 | TBP | 6,209 | 6,297 | 5,180 | 6,286 | 23,972 |
| District 1 | Class 2-9 | EZP | 20,442 | 18,988 | 20,318 | 18,892 | 78,640 |
| District 1 | Class 2-9 | TBP | 2,567 | 2,521 | 2,075 | 2,758 | 9,921 |
| District 2 | Class 1 | EZP | 4,028 | 4,460 | 4,045 | 3,654 | 16,186 |
| District 2 | Class 1 | TBP | 1,849 | 1,795 | 1,733 | 1,738 | 7,115 |
| District 2 | Class 2-9 | EZP | 6,359 | 6,055 | 6,491 | 6,033 | 24,938 |
| District 2 | Class 2-9 | TBP | 803 | 735 | 706 | 857 | 3,101 |
| District 3 | Class 1 | EZP | 8,698 | 8,826 | 8,750 | 8,498 | 34,771 |
| District 3 | Class 1 | TBP | 2,701 | 2,519 | 2,182 | 2,773 | 10,175 |
| District 3 | Class 2-9 | EZP | 12,801 | 12,075 | 12,951 | 12,160 | 49,987 |
| District 3 | Class 2-9 | TBP | 1,394 | 1,350 | 1,161 | 1,524 | 5,429 |
| District 4 | Class 1 | EZP | 27,576 | 28,045 | 28,071 | 26,562 | 110,255 |
| District 4 | Class 1 | TBP | 6,180 | 5,839 | 4,972 | 6,907 | 23,897 |
| District 4 | Class 2-9 | EZP | 17,120 | 16,332 | 17,180 | 15,656 | 66,288 |
| District 4 | Class 2-9 | TBP | 1,876 | 1,838 | 1,566 | 2,254 | 7,535 |
| District 5 | Class 1 | EZP | 8,096 | 8,748 | 8,707 | 8,071 | 33,622 |
| District 5 | Class 1 | TBP | 2,152 | 2,082 | 1,883 | 2,563 | 8,680 |
| District 5 | Class 2-9 | EZP | 7,456 | 7,041 | 7,511 | 6,595 | 28,603 |
| District 5 | Class 2-9 | TBP | 780 | 719 | 689 | 962 | 3,149 |
| Grand Total | | | 155,455 | 153,024 | 152,011 | 150,234 | 610,724 |

Gross Revenue By District & Vehicle Type & Pay Type

% Variance FY 25 vs FY 24

| DISTRICT | VEHICLE TYPE | PAY TYPE | JUN | JUL | AUG | SEP | YTD |
|--------------------|--------------|----------|-------------|--------------|--------------|-------------|-------------|
| District 1 | Class 1 | EZP | 1.4% | 7.1% | 15.6% | 1.8% | 6.5% |
| District 1 | Class 1 | TBP | -3.3% | 17.9% | 40.8% | -1.5% | 12.3% |
| District 1 | Class 2-9 | EZP | -1.5% | 10.5% | 7.3% | 8.0% | 5.9% |
| District 1 | Class 2-9 | TBP | 8.7% | 26.1% | 55.0% | 7.1% | 22.4% |
| District 2 | Class 1 | EZP | -0.4% | 1.1% | 10.8% | -1.7% | 2.5% |
| District 2 | Class 1 | TBP | -10.3% | 15.6% | 19.9% | -11.4% | 3.3% |
| District 2 | Class 2-9 | EZP | 0.4% | 8.5% | 4.0% | 7.0% | 4.9% |
| District 2 | Class 2-9 | TBP | -0.6% | 26.9% | 35.0% | 5.5% | 15.7% |
| District 3 | Class 1 | EZP | 3.4% | 5.4% | 11.1% | 3.9% | 6.0% |
| District 3 | Class 1 | TBP | -5.3% | 19.4% | 38.8% | -6.0% | 10.1% |
| District 3 | Class 2-9 | EZP | 3.9% | 12.6% | 7.9% | 9.5% | 8.4% |
| District 3 | Class 2-9 | TBP | 10.9% | 35.9% | 46.3% | 10.4% | 24.5% |
| District 4 | Class 1 | EZP | 4.6% | 4.9% | 6.0% | 3.9% | 4.8% |
| District 4 | Class 1 | TBP | -5.2% | 21.7% | 40.2% | -6.0% | 10.6% |
| District 4 | Class 2-9 | EZP | -1.1% | 9.8% | 5.7% | 9.5% | 5.8% |
| District 4 | Class 2-9 | TBP | 19.2% | 43.2% | 59.4% | 9.4% | 30.5% |
| District 5 | Class 1 | EZP | 5.7% | 7.0% | 9.7% | 2.8% | 6.4% |
| District 5 | Class 1 | TBP | -2.8% | 30.1% | 45.5% | -8.9% | 13.7% |
| District 5 | Class 2-9 | EZP | 1.0% | 11.5% | 5.3% | 15.1% | 8.0% |
| District 5 | Class 2-9 | TBP | 31.4% | 61.8% | 65.1% | 27.2% | 44.4% |
| Grand Total | | | 1.5% | 10.8% | 13.2% | 4.8% | 7.5% |