## Pennsylvania Turnpike Commission

Financial Comparison Report - Current Year to Prior Year Net Toll Revenue and Volumes For the Fiscal Period Ended November 30, 2023

|  | Preliminary Unaudited In Thousands |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Revenues | Nov-23 | Nov-22 | \$ Variance | \% Variance |
| Class 1 | $\$ 74,404$ | $\$ 70,031$ | $\$ 4,373$ | $\mathbf{6 . 2 \%}$ |
| Class 2-9 | $\$ 64,352$ | $\$ 63,075$ | $\$ 1,277$ | $\mathbf{2 . 0 \%}$ |
| Gross Toll Revenue | $\$ 138,756$ | $\$ 133,106$ | $\$ 5,650$ | $4.2 \%$ |
| Net Disc \& Adj. \& Toll Bad Debt | $(\$ 10,483)$ | $(\$ 12,444)$ | $\$ 1,961$ | $(15.8 \%)$ |
| Net Toll Revenue | $\$ 128,273$ | $\$ 120,662$ | $\$ 7,611$ | $\mathbf{6 . 3 \%}$ |
|  |  |  |  |  |
| Volumes | Nov-23 | Nov-22 | \# Variance | \% Variance |
| Class 1 | 14,321 | 14,008 | 313 | $2.2 \%$ |
| Class 2-9 | 2,895 | 2,910 | $(15)$ | $(0.5 \%)$ |
| Total | 17,216 | 16,918 | 298 | $1.8 \%$ |


| Fiscal Year-to-Date (November - 6 months) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | Preliminary Unaudited In Thousands |  |  |  |
|  | Nov-23 | Nov-22 | \$ Variance | \% Variance |
| Class 1 | \$485,822 | \$459,043 | \$26,779 | 5.8\% |
| Class 2-9 | \$412,850 | \$404,178 | \$8,672 | 2.1\% |
| Gross Toll Revenue | \$898,672 | \$863,221 | \$35,451 | 4.1\% |
| Net Disc \& Adj. \& Toll Bad Debt | (\$70,284) | $(\$ 65,229)$ | $(\$ 5,055)$ | 7.7\% |
| Net Toll Revenue | \$828,388 | \$797,992 | \$30,396 | 3.8\% |
| Volumes | Nov-23 | Nov-22 | \# Variance | \% Variance |
| Class 1 | 91,250 | 88,761 | 2,489 | 2.8\% |
| Class 2-9 | 18,602 | 18,753 | (151) | (0.8\%) |
| Total | 109,852 | 107,514 | 2,338 | 2.2\% |


|  |  |  | Fiscal Year FY23 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count | Exit Count |
| District | $\begin{aligned} & \text { Pay } \\ & \text { Type } \end{aligned}$ | Vehicle Type \| Month | JUN 2023 | JUL 2023 | AUG 2023 | SEP 2023 | OCT 2023 | NoV 2023 | DEC 2023 | JAN 2024 | FEB 2024 | MAR 2024 | APR 2024 | MAY 2024 | YTD |
| District 1 | ETC | COMMERCIAL | 895,895 | 825,315 | 920,969 | 832,748 | 869,766 | 783,918 |  |  |  |  |  |  | 5,128,611 |
| District 1 | ETC | PASSENGER | 3,492,360 | 3,475,257 | 3,582,991 | 3,348,897 | 3,452,398 | 3,209,747 |  |  |  |  |  |  | 20,561,650 |
| District 1 | TBP | COMMERCIAL | 189,781 | 181,233 | 196,349 | 176,382 | 180,808 | 158,039 |  |  |  |  |  |  | 1,082,592 |
| District 1 | TBP | PASSENGER | 1,560,062 | 1,604,969 | 1,582,015 | 1,471,109 | 1,478,325 | 1,339,449 |  |  |  |  |  |  | 9,035,929 |
| District 1 | Result |  | 6,138,098 | 6,086,774 | 6,282,324 | 5,829,136 | 5,981,297 | 5,491,153 |  |  |  |  |  |  | 35,808,782 |
| District 2 | ETC | COMMERCIAL | 165,812 | 157,991 | 171,524 | 156,460 | 161,113 | 143,103 |  |  |  |  |  |  | 956,003 |
| District 2 | ETC | PASSENGER | 311,335 | 339,158 | 314,658 | 274,340 | 272,705 | 267,358 |  |  |  |  |  |  | 1,779,554 |
| District 2 | tBP | COMMERCIAL | 35,388 | 34,393 | 36,101 | 31,487 | 31, 187 | 27,353 |  |  |  |  |  |  | 95,90 |
| District 2 | TBP | PASSENGER | 156,009 | 171,140 | 150,501 | 128,196 | 122,168 | 114,966 |  |  |  |  |  |  | 842,980 |
| District 2 | Result |  | 668,544 | 702,682 | 672,784 | 590,483 | 587,173 | 552,780 |  |  |  |  |  |  | 3,774,446 |
| District 3 | ETC | COMMERCIAL | 381,205 | 358,824 | 398,183 | 364,681 | 391,547 | 354,481 |  |  |  |  |  |  | 2,248,921 |
| District 3 | ETC | PASSENGER | 1,154,377 | 1,120,157 | 1,182,874 | 1,096,367 | 1,162,733 | 1,088,082 |  |  |  |  |  |  | 6,804,590 |
| District 3 | TBP | COMMERCIAL | 71,796 | 68,359 | 73,435 | 69,262 | 71,897 | 68,711 |  |  |  |  |  |  | 423,460 |
| District 3 | TBP | PASSENGER | 380,515 | 380,823 | 383,488 | 354,776 | 365,168 | 333,630 |  |  |  |  |  |  | 2,198,400 |
| District 3 | Result |  | 1,987,893 | 1,928,163 | 2,037,980 | 1,885,086 | 1,991,345 | 1,844,904 |  |  |  |  |  |  | 11,675,371 |
| District 4 | ETC | COMMERCIAL | 792,476 | 726,752 | 798,137 | 716,141 | 787,489 | 724,382 |  |  |  |  |  |  | 4,545,377 |
| District 4 | ETC | PASSENGER | 5,093,401 | 4,949,009 | 5,145,711 | 4,758,705 | 5,086,684 | 4,857,495 |  |  |  |  |  |  | 29,891,005 |
| District 4 | TBP | COMMERCIAL | 147,625 | 140,336 | 152,310 | 144,576 | 147,146 | 142,195 |  |  |  |  |  |  | 874,188 |
| District 4 | TBP | PASSENGER | 1,265,601 | 1,293,010 | 1,282,794 | 1,203,628 | 1,220,778 | 1,167,332 |  |  |  |  |  |  | 7,433,143 |
| District 4 | Result |  | 7,299,103 | 7,109,107 | 7,378,952 | 6,823,050 | 7,242,097 | 6,891,404 |  |  |  |  |  |  | 42,743,713 |
| District 5 | ETC | COMMERCIAL | 451,320 | 423,626 | 470,235 | 419,691 | 449,900 | 412,099 |  |  |  |  |  |  | 2,626,871 |
| District 5 | ETC | PASSENGER | 1,627,876 | 1,722,837 | 1,750,590 | 1,549,512 | 1,614,202 | 1,508,495 |  |  |  |  |  |  | 9,773,512 |
| District 5 | tBP | COMMERCIAL | 85,694 | 85,935 | 94,255 | 85,314 | 87,887 | 80,468 |  |  |  |  |  |  | 519,55 |
| District 5 | TBP | PASSENGER | 487,867 | 545,388 | 532,602 | 461,772 | 467,456 | 434,218 |  |  |  |  |  |  | 2,929,303 |
| District 5 | Result |  | 2,652,757 | 2,777,786 | 2,847,682 | 2,516,289 | 2,619,445 | 2,435,280 |  |  |  |  |  |  | 15,849,239 |
| Overall Result |  |  | 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 18,421,357 | 17,215,521 |  |  |  |  |  |  | 109,851,551 |
|  |  | PASSENGER | 15,529,403 | 15,601,748 | 15,908,224 | 14,647,302 | 15,242,617 | 14,320,772 | 0 | 0 | 0 | 0 | 0 | 0 | 91,250,066 |
|  |  | COMMERCIAL | 3,216,992 | 3,002,764 | 3,311,498 | 2,996,742 | 3,178,740 | 2,894,749 | 0 | 0 | 0 | 0 | 0 | 0 | 18,601,485 |
|  |  |  | 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 18,421,357 | 17,215,521 | 0 | 0 | 0 | 0 | 0 | 0 | 109,851,551 |
|  | ETC | COMMERCIAL | 2,686,708 | 2,492,508 | 2,759,048 | 2,489,721 | 2,659,815 | 2,417,983 | 0 | 0 | 0 | 0 | 0 | 0 | 15,505,783 |
|  | ETC | PASSENGER | 11,679,349 | 11,606,418 | 11,976,824 | 11,027,821 | 11,588,722 | 10,931,177 | 0 | 0 | 0 | 0 | 0 | 0 | 68,810,311 |
|  | TBP | COMMERCIAL | 530,284 | 510,256 | 552,450 | 507,021 | 518,925 | 476,766 | 0 | 0 | 0 | 0 | 0 | 0 | 3,095,702 |
|  | TBP | PASSENGER | 3,850,054 | 3,995,330 | 3,931,400 | 3,619,481 | 3,653,895 | 3,389,595 | 0 | 0 | 0 | 0 | 0 |  | 22,439,755 |
|  |  |  | 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 18,421,357 | 17,215,521 | 0 | 0 | 0 | 0 | 0 | 0 | 109,851,551 |
|  | ETC |  | 14,366,057 | 14,098,926 | 14,735,872 | 13,517,542 | 14,248,537 | 13,349,160 | 0 | 0 | 0 | 0 | 0 |  | 84,316,094 |
|  | TBP |  | 4,380,338 | 4,505,586 | 4,483,850 | 4,126,502 | 4,172,820 | 3,866,361 | 0 | 0 | 0 | 0 | 0 | 0 | 25,535,457 |
|  |  |  | 18,746,395 | 18,604,512 | 19,219,722 | 17,644,044 | 18,421,357 | 17,215,521 | 0 | 0 | 0 | 0 | 0 | 0 | 109,851,551 |




Preliminary Unaudited In Thousands
Gross Revenue By Vehicle Type \& Pay Type

| VEHICLE TYPE | PAY TYPE | NOV 2023 | YTD | NOV 2022 | PY YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Class 1 | EZP | 59,226 | 379,948 | 55,304 | 352,070 |
| Class 1 | TBP | 15,178 | 105,874 | 14,728 | 106,973 |
| Class 2-9 | EZP | 58,414 | 369,906 | 57,108 | 365,902 |
| Class 2-9 | TBP | 5,937 | 42,938 | 5,966 | 38,270 |
| All Classes | Other Revenues | 1 | 6 | 1 | 5 |
| Grand Total |  | 138,756 | 898,672 | 133,106 | 863,221 |


| \% Change |  |
| :---: | :---: |
| Month | YTD |
| $7.1 \%$ | $7.9 \%$ |
| $3.1 \%$ | $-1.0 \%$ |
| $2.3 \%$ | $1.1 \%$ |
| $-0.5 \%$ | $12.2 \%$ |
| N/A | N/A |
| $4.2 \%$ | $4.1 \%$ |

Gross Revenue By District \& Vehicle Type \& Pay Type
Fiscal Year 2024

| DISTRICT | VEHICLE TYPE | PAY TYPE | JUN 2023 | JUL 2023 | AUG 2023 | SEP 2023 | OCT 2023 | NOV 2023 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District 1 | Class 1 | EZP | 16,368 | 16,761 | 15,841 | 15,490 | 14,976 | 14,463 | 93,899 |
| District 1 | Class 1 | TBP | 6,209 | 6,297 | 5,180 | 6,286 | 5,482 | 4,680 | 34,134 |
| District 1 | Class 2-9 | EZP | 20,441 | 18,987 | 20,317 | 18,892 | 20,031 | 18,371 | 117,039 |
| District 1 | Class 2-9 | TBP | 2,567 | 2,521 | 2,075 | 2,758 | 2,639 | 1,880 | 14,441 |
| District 2 | Class 1 | EZP | 4,028 | 4,460 | 4,045 | 3,654 | 3,413 | 3,413 | 23,012 |
| District 2 | Class 1 | TBP | 1,849 | 1,795 | 1,733 | 1,738 | 1,347 | 1,204 | 9,666 |
| District 2 | Class 2-9 | EZP | 6,359 | 6,055 | 6,491 | 6,033 | 6,264 | 5,689 | 36,890 |
| District 2 | Class 2-9 | TBP | 803 | 735 | 706 | 857 | 741 | 576 | 4,418 |
| District 3 | Class 1 | EZP | 8,698 | 8,826 | 8,750 | 8,498 | 8,440 | 8,153 | 51,364 |
| District 3 | Class 1 | TBP | 2,701 | 2,519 | 2,182 | 2,773 | 2,338 | 2,217 | 14,730 |
| District 3 | Class 2-9 | EZP | 12,801 | 12,074 | 12,950 | 12,160 | 12,879 | 11,969 | 74,834 |
| District 3 | Class 2-9 | TBP | 1,394 | 1,350 | 1,161 | 1,524 | 1,500 | 1,177 | 8,106 |
| District 4 | Class 1 | EZP | 27,576 | 28,045 | 28,071 | 26,562 | 26,734 | 25,743 | 162,731 |
| District 4 | Class 1 | TBP | 6,180 | 5,839 | 4,972 | 6,907 | 5,684 | 5,232 | 34,813 |
| District 4 | Class 2-9 | EZP | 17,120 | 16,332 | 17,179 | 15,656 | 16,729 | 15,806 | 98,822 |
| District 4 | Class 2-9 | TBP | 1,876 | 1,838 | 1,566 | 2,254 | 2,089 | 1,507 | 11,131 |
| District 5 | Class 1 | EZP | 8,096 | 8,748 | 8,707 | 8,071 | 7,865 | 7,454 | 48,941 |
| District 5 | Class 1 | TBP | 2,152 | 2,082 | 1,883 | 2,563 | 2,006 | 1,846 | 12,532 |
| District 5 | Class 2-9 | EZP | 7,456 | 7,041 | 7,511 | 6,595 | 7,138 | 6,579 | 42,321 |
| District 5 | Class 2-9 | TBP | 780 | 719 | 689 | 962 | 895 | 797 | 4,842 |
| All | All Classes | Other Revenues |  | 1 | 1 | 1 | 1 | 1 | 6 |
| Grand Total |  |  | 155,455 | 153,024 | 152,011 | 150,234 | 149,191 | 138,756 | 898,672 |

Gross Revenue By District \& Vehicle Type \& Pay Type

| Fiscal Year 2023 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DISTRICT | VEHICLE TYPE | PAY TYPE | JUN 2022 | JUL 2022 | AUG 2022 | SEP 2022 | OCT 2022 | NOV 2022 | YTD |
| District 1 | Class 1 | EZP | 14,346 | 15,418 | 15,543 | 14,043 | 14,050 | 13,538 | 86,939 |
| District 1 | Class 1 | TBP | 5,688 | 6,973 | 6,532 | 5,741 | 5,410 | 4,610 | 34,954 |
| District 1 | Class 2-9 | EZP | 20,423 | 19,143 | 20,833 | 19,794 | 19,345 | 18,096 | 117,634 |
| District 1 | Class 2-9 | TBP | 1,992 | 2,485 | 2,391 | 2,286 | 2,135 | 1,954 | 13,244 |
| District 2 | Class 1 | EZP | 3,588 | 4,130 | 3,836 | 3,343 | 3,358 | 3,224 | 21,480 |
| District 2 | Class 1 | TBP | 1,773 | 2,175 | 1,947 | 1,653 | 1,444 | 1,144 | 10,136 |
| District 2 | Class 2-9 | EZP | 6,546 | 5,990 | 6,593 | 5,744 | 6,217 | 5,364 | 36,455 |
| District 2 | Class 2-9 | TBP | 600 | 720 | 745 | 671 | 597 | 570 | 3,902 |
| District 3 | Class 1 | EZP | 7,749 | 8,061 | 8,412 | 7,765 | 8,124 | 7,663 | 47,773 |
| District 3 | Class 1 | TBP | 2,404 | 2,839 | 2,832 | 2,410 | 2,330 | 2,109 | 14,924 |
| District 3 | Class 2-9 | EZP | 12,871 | 12,049 | 13,054 | 12,351 | 12,279 | 11,678 | 74,283 |
| District 3 | Class 2-9 | TBP | 1,151 | 1,381 | 1,343 | 1,279 | 1,223 | 1,206 | 7,583 |
| District 4 | Class 1 | EZP | 24,877 | 25,725 | 26,287 | 24,354 | 25,141 | 23,940 | 150,324 |
| District 4 | Class 1 | TBP | 5,599 | 6,541 | 6,341 | 5,695 | 5,314 | 5,136 | 34,626 |
| District 4 | Class 2-9 | EZP | 16,715 | 15,865 | 16,970 | 15,834 | 15,872 | 15,531 | 96,787 |
| District 4 | Class 2-9 | TBP | 1,509 | 1,766 | 1,733 | 1,561 | 1,557 | 1,642 | 9,768 |
| District 5 | Class 1 | EZP | 7,404 | 8,256 | 8,277 | 7,392 | 7,286 | 6,939 | 45,554 |
| District 5 | Class 1 | TBP | 1,958 | 2,430 | 2,397 | 2,052 | 1,767 | 1,729 | 12,333 |
| District 5 | Class 2-9 | EZP | 7,042 | 6,698 | 7,278 | 6,761 | 6,525 | 6,439 | 40,743 |
| District 5 | Class 2-9 | TBP | 568 | 674 | 698 | 649 | 590 | 594 | 3,773 |
| All | All Classes | Other Revenues | 1 | 1 | 1 | 1 | 1 | 1 | 5 |
| Grand Total |  |  | 144,807 | 149,321 | 154,043 | 141,379 | 140,564 | 133,106 | 863,221 |

Gross Revenue By District \& Vehicle Type \& Pay Type

| DISTRICT | VEHICLE TYPE | PAY TYPE | JUN | JUL | AUG | SEP | OCT | NOV | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District 1 | Class 1 | EZP | 14.1\% | 8.7\% | 1.9\% | 10.3\% | 6.6\% | 6.8\% | 8.0\% |
| District 1 | Class 1 | TBP | 9.2\% | -9.7\% | -20.7\% | 9.5\% | 1.3\% | 1.5\% | -2.3\% |
| District 1 | Class 2-9 | EZP | 0.1\% | -0.8\% | -2.5\% | -4.6\% | 3.5\% | 1.5\% | -0.5\% |
| District 1 | Class 2-9 | TBP | 28.8\% | 1.4\% | -13.2\% | 20.7\% | 23.6\% | -3.8\% | 9.0\% |
| District 2 | Class 1 | EZP | 12.2\% | 8.0\% | 5.4\% | 9.3\% | 1.6\% | 5.9\% | 7.1\% |
| District 2 | Class 1 | TBP | 4.3\% | -17.5\% | -11.0\% | 5.1\% | -6.7\% | 5.3\% | -4.6\% |
| District 2 | Class 2-9 | EZP | -2.9\% | 1.1\% | -1.5\% | 5.0\% | 0.7\% | 6.0\% | 1.2\% |
| District 2 | Class 2-9 | TBP | 33.8\% | 2.1\% | -5.2\% | 27.8\% | 24.1\% | 1.1\% | 13.2\% |
| District 3 | Class 1 | EZP | 12.3\% | 9.5\% | 4.0\% | 9.4\% | 3.9\% | 6.4\% | 7.5\% |
| District 3 | Class 1 | TBP | 12.3\% | -11.3\% | -23.0\% | 15.1\% | 0.4\% | 5.1\% | -1.3\% |
| District 3 | Class 2-9 | EZP | -0.5\% | 0.2\% | -0.8\% | -1.5\% | 4.9\% | 2.5\% | 0.7\% |
| District 3 | Class 2-9 | TBP | 21.1\% | -2.2\% | -13.6\% | 19.1\% | 22.7\% | -2.4\% | 6.9\% |
| District 4 | Class 1 | EZP | 10.8\% | 9.0\% | 6.8\% | 9.1\% | 6.3\% | 7.5\% | 8.3\% |
| District 4 | Class 1 | TBP | 10.4\% | -10.7\% | -21.6\% | 21.3\% | 7.0\% | 1.9\% | 0.5\% |
| District 4 | Class 2-9 | EZP | 2.4\% | 2.9\% | 1.2\% | -1.1\% | 5.4\% | 1.8\% | 2.1\% |
| District 4 | Class 2-9 | TBP | 24.3\% | 4.1\% | -9.6\% | 44.4\% | 34.2\% | -8.2\% | 14.0\% |
| District 5 | Class 1 | EZP | 9.3\% | 6.0\% | 5.2\% | 9.2\% | 7.9\% | 7.4\% | 7.4\% |
| District 5 | Class 1 | TBP | 9.9\% | -14.3\% | -21.4\% | 24.9\% | 13.5\% | 6.7\% | 1.6\% |
| District 5 | Class 2-9 | EZP | 5.9\% | 5.1\% | 3.2\% | -2.5\% | 9.4\% | 2.2\% | 3.9\% |
| District 5 | Class 2-9 | TBP | 37.2\% | 6.7\% | -1.2\% | 48.1\% | 51.9\% | 34.1\% | 28.3\% |
| All | All Classes | Other Revenues | 24.5\% | 34.9\% | -21.3\% | 90.9\% | -5.2\% | 0.5\% | 14.0\% |
| Grand Total |  |  | 7.4\% | 2.5\% | -1.3\% | 6.3\% | 6.1\% | 4.2\% | 4.1\% |

