

Bid Tabulation

Bid # **853046-2017**
SODIUM CHLORIDE
 Due **6/7/2017**

**Compass Minerals
 America, Inc
 Overland Park, KS**

**American Rock Salt Co.
 Mt. Morris, NY**

**Cargill Inc.
 North Olmstead**

District	Location	Location Code	County	2017 Initial Fill	Unit Price / Ton	TOTAL PRICE	Unit Price / Ton	TOTAL PRICE	Unit Price / Ton	TOTAL PRICE
1	California	SLT3	Washington	500 TON	\$61.02	\$30,510.00	\$59.99	\$29,995.00	\$66.47	\$33,235.00
1	Searights	SEAR	Fayette	350 TON	\$61.62	\$21,567.00	\$76.90	\$26,915.00	\$63.99	\$22,396.50
1	Jefferson Hills*	JEFF	Allegheny	3,300 TON	\$56.29	\$185,757.00	\$60.86	\$200,838.00	\$59.87	\$197,571.00
1	Laurel Hill Bypass*	SLT2	Westmoreland	6,400 TON	\$56.18	\$359,552.00	\$62.79	\$401,856.00	\$74.94	\$479,616.00
2	Allegheny Tunnel *	SLT2	Somerset	3,500 TON	\$67.35	\$235,725.00	\$61.99	\$216,965.00	\$72.78	\$254,730.00
2	Everett *	EVRT	Bedford	1,800 TON	\$71.11	\$127,998.00	\$64.85	\$116,730.00	\$68.83	\$123,894.00
2	Sideling Hill	SLT1	Fulton	3,150 TON	\$71.07	\$223,870.50	\$73.35	\$231,052.50	\$72.87	\$229,540.50
2	Burnt Cabins *	BRNT	Huntingdon	1,800 TON	\$0.00	\$0.00	\$74.74	\$134,532.00	\$71.88	\$129,384.00
3	Newville Bldg 2	NEWV	Cumberland	500 TON	\$0.00	\$0.00	\$66.50	\$33,250.00	\$72.60	\$36,300.00
3	New Cumberland	NCMB	York	500 TON	\$0.00	\$0.00	\$68.82	\$34,410.00	\$77.07	\$38,535.00
3	Mt. Gretna *	MTGT	Lancaster	300 TON	\$0.00	\$0.00	\$59.95	\$17,985.00	\$67.75	\$20,325.00
3	Bowmansville	BOWM	Lancaster	500 TON	\$0.00	\$0.00	\$59.95	\$29,975.00	\$67.50	\$33,750.00
4	Plymouth Meeting	PLYM	Montgomery	700 TON	\$0.00	\$0.00	\$59.95	\$41,965.00	\$63.95	\$44,765.00
4	Trevoise	TREV	Bucks	300 TON	\$0.00	\$0.00	\$70.29	\$21,087.00	\$55.96	\$16,788.00
5	Slatington *	SLAT	Lehigh	2,000 TON	\$0.00	\$0.00	\$72.04	\$144,080.00	\$57.53	\$115,060.00
5	Quakertown	QTWN	Bucks	1,000 TON	\$0.00	\$0.00	\$85.31	\$85,310.00	\$60.79	\$60,790.00
5	Pocono	POCN	Carbon	1,000 TON	\$0.00	\$0.00	\$75.24	\$75,240.00	\$59.83	\$59,830.00
5	Wyoming Valley - Dupont Bldg	WYOM 2	Luzerne	1,200 TON	\$0.00	\$0.00	\$51.00	\$61,200.00	\$56.67	\$68,004.00
INITIAL FILL TOTAL				28,800 TON		\$1,184,979.50		\$1,903,385.50		\$1,964,514.00
Split Total					\$1,755,073.50	\$790,746.50		\$582,475.00		\$381,852.00

Bid Tabulation		Eastern Salt Co.		The Detroit Salt Co		Morton Salt, Inc.	
Bid # 853046-2017 SODIUM CHLORIDE		Lowell, MA		Detroit, MI		Chicago, IL	
Due 6/7/2017							
District	Location	Unit Price / Ton	TOTAL PRICE	Unit Price / Ton	Initial Fill Total	Unit Price / Ton	TOTAL PRICE
1	California	\$0.00	\$0.00	\$62.91	\$31,455.00	\$64.73	\$32,365.00
1	Searights	\$0.00	\$0.00	\$63.67	\$22,284.50	\$66.88	\$23,408.00
1	Jefferson Hills*	\$0.00	\$0.00	\$64.50	\$212,850.00	\$69.26	\$228,558.00
1	Laurel Hill Bypass*	\$0.00	\$0.00	\$64.95	\$415,680.00	\$68.38	\$437,632.00
2	Allegheny Tunnel *	\$0.00	\$0.00	\$68.71	\$240,485.00	\$70.60	\$247,100.00
2	Everett *	\$0.00	\$0.00	\$69.90	\$125,820.00	\$0.00	\$0.00
2	Sideling Hill	\$0.00	\$0.00	\$72.82	\$229,383.00	\$0.00	\$0.00
2	Burnt Cabins *	\$0.00	\$0.00	\$72.53	\$130,554.00	\$0.00	\$0.00
3	Newville Bldg 2	\$79.90	\$39,950.00	\$72.07	\$36,035.00	\$81.35	\$40,675.00
3	New Cumberland	\$79.90	\$39,950.00	\$75.53	\$37,765.00	\$76.27	\$38,135.00
3	Mt. Gretna *	\$73.75	\$22,125.00	\$69.73	\$20,919.00	\$76.98	\$23,094.00
3	Bowmansville	\$65.00	\$32,500.00	\$67.38	\$33,690.00	\$78.15	\$39,075.00
4	Plymouth Meeting	\$62.50	\$43,750.00	\$62.22	\$43,554.00	\$64.90	\$45,430.00
4	Trevoise	\$67.50	\$20,250.00	\$59.10	\$17,730.00	\$72.65	\$21,795.00
5	Slatington *	\$79.90	\$159,800.00	\$58.02	\$116,040.00	\$77.65	\$155,300.00
5	Quakertown	\$68.50	\$68,500.00	\$64.91	\$64,910.00	\$72.01	\$72,010.00
5	Pocono	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Wyoming Valley - Dupont Bldg	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INITIAL FILL TOTAL			\$426,825.00		\$1,779,154.50		\$1,404,577.00
Split Total							

Bid Tabulation

Bid # **853046-2017**
SODIUM CHLORIDE
 Due **6/7/2017**

Compass Minerals America Inc.
Overland Park, KS 66210

American Rock Salt Co.
Mt. Morris, NY

District	Location	Location Code	County	Estimated Usage	Base Salt	Trans	Firm Price	TOTAL PRICE (EST)	Base Salt	Trans	Adj Salt	TOTAL PRICE (EST)
1	Homewood	HOME	Beaver	7,000 TON			\$55.98	\$391,860.00	\$55.27	\$15.05	\$70.32	\$492,240.00
1	Beaver Valley	SLT1	Beaver	4,000 TON			\$53.10	\$212,400.00	\$55.27	\$15.15	\$70.42	\$281,680.00
1	Rt 22 Salt Storage	SLT5	Washington	1,500 TON			\$57.66	\$86,490.00	\$47.59	\$12.40	\$59.99	\$89,985.00
1	Zelienople	SLT6	Allegheny	1,800 TON			\$52.75	\$94,950.00	\$55.27	\$14.05	\$69.32	\$124,776.00
1	Gibsonia	GIBS	Allegheny	7,200 TON			\$54.15	\$389,880.00	\$51.77	\$10.73	\$62.50	\$450,000.00
1	Harrison City	HARC	Westmoreland	7,200 TON			\$60.22	\$433,584.00	\$55.96	\$6.83	\$62.79	\$452,088.00
1	Donegal	DNGL	Westmoreland	12,200 TON			\$63.37	\$773,114.00	\$55.07	\$7.72	\$62.79	\$766,038.00
1	Laurel Hill Bypass	SLT2	Westmoreland	11,000 TON			\$61.06	\$671,660.00	\$54.11	\$8.68	\$62.79	\$690,690.00
1	Greensburg	GREE	Westmoreland	6,000 TON			\$61.30	\$367,800.00	\$55.79	\$7.00	\$62.79	\$376,740.00
1	Jefferson Hills	JEFF	Allegheny	4,000 TON			\$56.72	\$226,880.00	\$56.80	\$5.70	\$62.50	\$250,000.00
1	California Salt	SLT3	Washington	3,500 TON			\$60.51	\$211,785.00	\$55.55	\$4.44	\$59.99	\$209,965.00
1	Searights	SEAR	Fayette	4,500 TON			\$61.04	\$274,680.00	\$59.60	\$13.68	\$73.28	\$329,760.00
1	M5 Smithfield	SLT4	Fayette	2,000 TON			\$63.49	\$126,980.00	\$52.07	\$6.83	\$58.90	\$117,800.00
2	Somerset Bldg.	SMST	Somerset	12,000 TON			\$64.58	\$774,960.00	\$52.38	\$10.19	\$62.57	\$750,840.00
2	Somerset Dome	SMST	Somerset	3,000 TON			\$65.03	\$195,090.00	\$52.38	\$10.19	\$62.57	\$187,710.00
2	Allegheny Tunnel	SLT2	Somerset	500 TON			\$67.60	\$33,800.00	\$50.61	\$15.21	\$65.82	\$32,910.00
2	Kegg	KEGG	Bedford	5,500 TON			\$69.55	\$382,525.00	\$57.93	\$16.09	\$74.02	\$407,110.00
2	Everett	EVRT	Bedford	5,250 TON			\$70.63	\$370,807.50	\$49.93	\$14.92	\$64.85	\$340,462.50
2	Sideling Hill	SLT1	Fulton	6,200 TON			\$70.80	\$438,960.00	\$55.27	\$18.08	\$73.35	\$454,770.00
2	Burnt Cabins	BRNT	Huntingdon	5,200 TON			\$0.00	\$0.00	\$57.93	\$16.81	\$74.74	\$388,648.00
3	Newville	NEWV	Cumberland	4,600 TON			\$0.00	\$0.00	\$55.70	\$10.80	\$66.50	\$305,900.00
3	Carlisle Salt Storage	SLT2	Cumberland	1,000 TON			\$0.00	\$0.00	\$52.20	\$14.95	\$67.15	\$67,150.00
3	New Cumberland	NCMB	York	4,000 TON			\$0.00	\$0.00	\$62.49	\$6.33	\$68.82	\$275,280.00
3	Mt Gretna	MTGT	Lancaster	3,000 TON			\$0.00	\$0.00	\$53.92	\$7.73	\$61.65	\$184,950.00
3	Bowmansville	BOWM	Lancaster	3,500 TON			\$0.00	\$0.00	\$54.54	\$5.41	\$59.95	\$209,825.00
4	Devault	DVLT	Chester	3,600 TON			\$0.00	\$0.00	\$52.12	\$8.53	\$60.65	\$218,340.00
4	Plymouth Meeting	PLYM	Montgomery	4,000 TON			\$0.00	\$0.00	\$51.42	\$8.53	\$59.95	\$239,800.00
4	Trevose	TREV	Bucks	4,200 TON			\$0.00	\$0.00	\$58.29	\$12.00	\$70.29	\$295,218.00
5	Quakertown	QTWN	Bucks	5,000 TON			\$0.00	\$0.00	\$58.29	\$7.57	\$65.86	\$329,300.00
5	Slatington	SLAT	Lehigh	6,000 TON			\$0.00	\$0.00	\$58.29	\$8.83	\$67.12	\$402,720.00
5	Pocono	POCN	Carbon	9,000 TON			\$0.00	\$0.00	\$55.32	\$9.98	\$65.30	\$587,700.00
5	Wyoming Valley	WYOM	Luzerne	6,000 TON			\$0.00	\$0.00	\$52.08	\$3.89	\$55.97	\$335,820.00

Estimated Total	163,450 TON	\$6,458,205.50	\$10,646,215.50
Split Total	\$9,952,418.50	\$3,197,284.00	\$3,448,830.50

Bid Tabulation
 Bid # **853046-2017**
SODIUM CHLORIDE
 Due **6/7/2017**

Cargill, Inc.
North Olmsted, OH

The Detroit Salt Co.
Detroit, MI

District	Location	Base Salt	Trans	Firm Price	TOTAL PRICE (EST)	Base Salt	Trans	Adj Salt	TOTAL PRICE (EST)
1	Homewood			\$55.30	\$387,100.00	\$58.87	\$5.50	\$64.37	\$450,590.00
1	Beaver Valley			\$56.11	\$224,440.00	\$53.16	\$5.50	\$58.66	\$234,640.00
1	Rt 22 Salt Storage			\$68.74	\$103,110.00	\$55.29	\$7.50	\$62.79	\$94,185.00
1	Zelienople			\$57.03	\$102,654.00	\$54.48	\$4.50	\$58.98	\$106,164.00
1	Gibsonia			\$66.40	\$478,080.00	\$53.66	\$9.00	\$62.66	\$451,152.00
1	Harrison City			\$62.19	\$447,768.00	\$53.16	\$7.50	\$60.66	\$436,752.00
1	Donegal			\$69.03	\$842,166.00	\$51.70	\$17.50	\$69.20	\$844,240.00
1	Laurel Hill Bypass			\$74.94	\$824,340.00	\$53.13	\$9.50	\$62.63	\$688,930.00
1	Greensburg			\$62.40	\$374,400.00	\$53.13	\$9.50	\$62.63	\$375,780.00
1	Jefferson Hills			\$61.87	\$247,480.00	\$58.50	\$6.00	\$64.50	\$258,000.00
1	California Salt			\$64.19	\$224,665.00	\$53.41	\$9.50	\$62.91	\$220,185.00
1	Searights			\$63.31	\$284,895.00	\$54.77	\$11.50	\$66.27	\$298,215.00
1	M5 Smithfield			\$67.65	\$135,300.00	\$54.00	\$15.50	\$69.50	\$139,000.00
2	Somerset Bldg.			\$68.38	\$820,560.00	\$57.35	\$8.50	\$65.85	\$790,200.00
2	Somerset Dome			\$71.86	\$215,580.00	\$58.42	\$8.50	\$66.92	\$200,760.00
2	Allegheny Tunnel			\$75.21	\$37,605.00	\$56.71	\$12.00	\$68.71	\$34,355.00
2	Kegg			\$67.94	\$373,670.00	\$57.87	\$11.50	\$69.37	\$381,535.00
2	Everett			\$67.30	\$353,325.00	\$57.91	\$14.00	\$71.91	\$377,527.50
2	Sideling Hill			\$71.84	\$445,408.00	\$59.44	\$14.00	\$73.44	\$455,328.00
2	Burnt Cabins			\$71.97	\$374,244.00	\$55.30	\$18.00	\$73.30	\$381,160.00
3	Newville			\$69.76	\$320,896.00	\$54.51	\$20.50	\$75.01	\$345,046.00
3	Carlisle Salt Storage			\$69.94	\$69,940.00	\$56.50	\$20.50	\$77.00	\$77,000.00
3	New Cumberland			\$77.56	\$310,240.00	\$55.27	\$24.50	\$79.77	\$319,080.00
3	Mt Gretna			\$66.82	\$200,460.00	\$0.00	\$0.00	\$0.00	\$0.00
3	Bowmansville			\$66.99	\$234,465.00	\$0.00	\$0.00	\$0.00	\$0.00
4	Devault			\$60.63	\$218,268.00	\$50.36	\$9.50	\$59.86	\$215,496.00
4	Plymouth Meeting			\$59.28	\$237,120.00	\$49.24	\$10.50	\$59.74	\$238,960.00
4	Trevoise			\$55.81	\$234,402.00	\$47.99	\$7.50	\$55.49	\$233,058.00
5	Quakertown			\$60.20	\$301,000.00	\$46.10	\$12.00	\$58.10	\$290,500.00
5	Slatington			\$57.82	\$346,920.00	\$46.41	\$18.50	\$64.91	\$389,460.00
5	Pocono			\$55.32	\$497,880.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Wyoming Valley			\$55.95	\$335,700.00	\$0.00	\$0.00	\$0.00	\$0.00

Estimated Total	\$10,604,081.00	\$9,327,298.50
Split Total	\$3,306,304.00	Source not on Bulletin 15

Bid Tabulation
 Bid # **853046-2017**
SODIUM CHLORIDE
 Due **6/7/2017**

Eastern Salt Co.
Lowell, MA

Morton Salt
Chicago IL

District	Location	Base Salt	Trans	Adj Salt	TOTAL PRICE (EST)	Base Salt	Trans	Adj Salt	TOTAL PRICE (EST)
1	Homewood	\$0.00	\$0.00	\$0.00	\$0.00	\$53.62	\$9.05	\$62.67	\$438,690.00
1	Beaver Valley	\$0.00	\$0.00	\$0.00	\$0.00	\$47.71	\$9.97	\$57.68	\$230,720.00
1	Rt 22 Salt Storage	\$0.00	\$0.00	\$0.00	\$0.00	\$54.71	\$8.80	\$63.51	\$95,265.00
1	Zelienople	\$0.00	\$0.00	\$0.00	\$0.00	\$50.71	\$6.95	\$57.66	\$103,788.00
1	Gibsonia	\$0.00	\$0.00	\$0.00	\$0.00	\$50.71	\$8.92	\$59.63	\$429,336.00
1	Harrison City	\$0.00	\$0.00	\$0.00	\$0.00	\$54.71	\$12.66	\$67.37	\$485,064.00
1	Donegal	\$0.00	\$0.00	\$0.00	\$0.00	\$52.21	\$20.56	\$72.77	\$887,794.00
1	Laurel Hill Bypass	\$0.00	\$0.00	\$0.00	\$0.00	\$51.21	\$13.67	\$64.88	\$713,680.00
1	Greensburg	\$0.00	\$0.00	\$0.00	\$0.00	\$51.71	\$13.67	\$65.38	\$392,280.00
1	Jefferson Hills	\$0.00	\$0.00	\$0.00	\$0.00	\$52.71	\$10.02	\$62.73	\$250,920.00
1	California Salt	\$0.00	\$0.00	\$0.00	\$0.00	\$54.71	\$12.17	\$66.88	\$234,080.00
1	Searights	\$0.00	\$0.00	\$0.00	\$0.00	\$54.71	\$19.55	\$74.26	\$334,170.00
1	M5 Smithfield	\$0.00	\$0.00	\$0.00	\$0.00	\$54.71	\$19.72	\$74.43	\$148,860.00
2	Somerset Bldg.	\$0.00	\$0.00	\$0.00	\$0.00	\$52.21	\$18.88	\$71.09	\$853,080.00
2	Somerset Dome	\$0.00	\$0.00	\$0.00	\$0.00	\$52.21	\$18.88	\$71.09	\$213,270.00
2	Allegheny Tunnel	\$0.00	\$0.00	\$0.00	\$0.00	\$52.21	\$20.89	\$73.10	\$36,550.00
2	Kegg	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	Everett	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	Sideling Hill	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	Burnt Cabins	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	Newville	\$64.90	\$15.00	\$79.90	\$367,540.00	\$56.05	\$25.80	\$81.85	\$376,510.00
3	Carlisle Salt Storage	\$64.90	\$15.00	\$79.90	\$79,900.00	\$56.05	\$21.53	\$77.58	\$77,580.00
3	New Cumberland	\$64.90	\$15.00	\$79.90	\$319,600.00	\$56.05	\$20.72	\$76.77	\$307,080.00
3	Mt Gretna	\$63.75	\$10.00	\$73.75	\$221,250.00	\$56.05	\$21.43	\$77.48	\$232,440.00
3	Bowmansville	\$55.00	\$10.00	\$65.00	\$227,500.00	\$56.29	\$22.36	\$78.65	\$275,275.00
4	Devault	\$56.13	\$10.00	\$66.13	\$238,068.00	\$48.29	\$13.32	\$61.61	\$221,796.00
4	Plymouth Meeting	\$52.50	\$10.00	\$62.50	\$250,000.00	\$48.79	\$13.61	\$62.40	\$249,600.00
4	Trevose	\$57.50	\$10.00	\$67.50	\$283,500.00	\$48.29	\$10.54	\$58.83	\$247,086.00
5	Quakertown	\$58.50	\$10.00	\$68.50	\$342,500.00	\$56.29	\$15.72	\$72.01	\$360,050.00
5	Slatington	\$64.90	\$15.00	\$79.90	\$479,400.00	\$56.29	\$21.36	\$77.65	\$465,900.00
5	Pocono	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Wyoming Valley	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Estimated Total

\$2,809,258.00

\$8,660,864.00

Split Total